

# NITYA KANDHARI

Technology • Business Operations • Sales

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nitya.xyz

## PROFILE

High school student with hands-on experience in business operations, retail sales, web development, fleet technology, AI monitoring systems, CRM implementation, and customer management. Proven ability to turn ideas into working systems and support real business operations across multiple locations.

## EXPERIENCE

### Stone Universe Inc. | Business Operations & Technology Staff Lead

Jul 2024 - Present

- Implemented company-wide GPS fleet tracking and AI-powered warehouse camera systems to improve transportation visibility, security, safety, and operational oversight.
- Collaborate with software developers on a custom CRM and support company technology across Baltimore, Chicago, and Texas locations, including cameras, internet, devices, and tracking systems.
- Manage operational technology projects, asset records, vendor coordination, expense reviews, website improvements, and process changes that improve efficiency and reduce unnecessary costs.
- Oversee improvements to SUIStone.com, strengthening product presentation, navigation, functionality, and the company's digital customer experience.
- Supported the Customer Management Department during Summer 2025, assisting with customer communication, issue resolution, follow-up, and day-to-day business operations.

### Best Buy | Sales Advisor

Jul 2026 - Present

- Guide customers through product comparisons and purchasing decisions by explaining features, specifications, memberships, warranties, and services across technology categories.
- Deliver customer-focused sales support while building product knowledge, contributing to store goals, and working closely with team members on the sales floor.
- Use strong communication and problem-solving skills to understand customer needs and recommend practical technology solutions.

### Nitya Studio | Web Development & Digital Projects

2025 - Present

- Build and improve modern websites for businesses and personal projects, focusing on responsive design, usability, polished visuals, and practical business functionality.
- Manage project updates, client-facing presentation, content structure, and ongoing improvements through the Nitya.xyz portfolio and development work.
- Create digital experiences that combine clean design with business goals, including service pages, portfolios, product presentation, and lead-generation features.

### Tibraah.com | Lead Website Developer

Jan 2025 - Present

- Design, develop, maintain, and troubleshoot website features while leading technical improvements across desktop and mobile experiences.
- Support ongoing front-end and back-end improvements, usability updates, and site maintenance for client-facing use.

## EDUCATION

Marriotts Ridge High School | Expected Graduation 2027 | GPA: 3.8 Weighted, 3.4 Unweighted

University of Maryland, College Park | BMGT 262: Entrepreneurship / CEO of Me, Summer 2026

## SKILLS

**Technology:** HTML, CSS, JavaScript, Java, VS Code, CRM Systems, GPS Fleet Tracking, AI Monitoring Systems

**Business:** Retail Sales, Customer Service, Operations, Process Improvement, Vendor Coordination, Project Management

**Tools:** Notion, Linux, Google Workspace, Web Development, Technology Asset Management